



# AVIATION BUSINESS & LEGISLATIVE CONFERENCE

**Gaylord National Resort & Conference Center at National Harbor, MD**  
**March 2-5, 2014**





## **Location**

Gaylord National Resort & Convention Center  
201 Waterfront Street  
National Harbor, MD 20745

## **Pricing**

NATA Member - \$675

Non-Member - \$825

One Day Pass - \$525

*(Fee includes all sessions, meals, the NATA Industry Excellence Awards Dinner and Presentation, and the Congressional Reception.)*

## **Hotel Information**

NATA has discounted rooms at \$219 Excludes Taxes and \*Resort Fees, for single/double occupancy. Room Block cut off date is Feb. 20th, 2014. Visit [www.nata.aero/ablc](http://www.nata.aero/ablc) for a link to make reservations.

### *\*Gaylord Resort Fees*

*A daily resort fee, currently \$18.00 plus tax, will be added to the guest room rate. This fee will cover several in-room amenities which at the time of check-in will include: High-Speed internet access in guest room, Twenty-Four hour access to fitness center, Access to indoor Junior Olympic-sized pool, Local, toll-free and domestic long-distance calls, Two bottles of Aquafina water per room, per day and a Daily newspaper at the elevator landing on guest room floors.*

Contact Rebecca Mulholland at (703) 575-6407 or mailto: [Rmulholland@nata.aero](mailto:Rmulholland@nata.aero) if you have questions or need assistance.

## **Sponsorships**

Please contact Elizabeth Nicholson at [enicholson@nata.aero](mailto:enicholson@nata.aero) for sponsorship opportunities.

## **Cancellation Policy**

Registration fee is refundable two weeks out less a \$50 processing fee; however, substitutions are permitted at anytime or a change to the same training within the same year is acceptable. No registration fees are refunded within two weeks of the event.

## **Disclaimer**

Any person who attends an NATA event grants permission to NATA to record his or her visual/audio images; including, but not limited to, photographs and sound or video recordings, and, without notifying such person to use those images for any purpose of NATA, including advertisements for NATA and its programs.

## *Day 1 – Getting Down to Business*

### **Meet the FAA Regulators**

FAA representatives responsible for safety oversight will provide attendees updates on significant topics affecting our industry including Part 135, Part 142, Flight Training, Airport Policy and other regulatory and policy issues. Come listen to a panel of senior FAA officials from the Flight Standards and Airports offices speak about current regulatory initiatives, details on the status of the industry, and upcoming actions the FAA has planned that will affect your business.

### **What's Your Exit Strategy?**

This session will identify the various exit strategies for an aviation business, discuss the advantages and disadvantages of each, and outline a best practices approach for developing and implementing a plan.

### **Trends in the Airport / Tenant Relationship**

A good relationship with your airport manager, authority or board is a vital component to the success of your business. This session provides an opportunity to explore the issues that airport sponsors and aviation businesses face and how to proactively manage your relationship with airport sponsors.

### **Digging Through Regulated Garbage**

This session provides information and guidance on regulations, initiatives and other developments in waste policy and law, both in the United States and abroad. Find out about the importance of the APHIS program and learn the most common violations incurred by the GA industry.

### **HR Compliance & ACA Checkup – Concurrent Session**

Compliance can be confusing and time consuming. Are you confident that your business complies with FAA, TSA and HR rules? Are redundancies in your data tracking bogging your system down? Find out how to maximize today's HR compliance management technology to reduce cost and increase efficiencies in your business. Also, hear the latest on the Affordable Care Act as it pertains to you.

### **Executive-Level Discussion – Concurrent Session**

This facilitated executive-level session includes attendee interaction on the effect that the Affordable Care Act is having on their business as well as other HR issues. Gain leverage to give your business an advantage through the exchange of lessons learned and ideas on how best to implement the provisions.



**NATA supports VAC: NATA is proud to support the work of the Veterans Airlift Command to raise funds for wounded warriors. Visit [www.nata.aero/ablc](http://www.nata.aero/ablc) for more information.**

## Who Should Attend?

Presidents, CEOs, Owners, Operators, COOs, General Managers, Department Managers and Managers-in-training, Airfield Managers, Operations Managers, Directors of Marketing, Senior Staff of Airports, Charter and FBOs, and Sales and Regulatory Managers

## *Day 2 – A Capitol Experience for Aviation Business*

Discover the past, present and future of our Nation's Capitol on the second day of the Aviation Business & Legislative Conference. The day's events will begin at the impressive U.S. Capitol Visitor Center (CVC). The CVC provides a welcoming and educational environment for visitors to learn about the unique characteristics of the House and the Senate and the legislative process as well as the history and development of the architecture and art of the U.S. Capitol. Attendees will receive a guided tour of the CVC and the U.S. Capitol Building, meet Members of Congress and find out the direction for GA in this Congressional Session.



**Register Today!**  
[www.nata.aero/abc](http://www.nata.aero/abc)

# **Schedule of Events**

## **Monday, March 3**

5:30 p.m. - 6:30 p.m.

Reception

6:45 p.m. - 9:00 p.m.

NATA Industry Excellence Awards Dinner and Presentation

*NATA will present its seven awards to the exceptional individuals and companies that have shown their dedication and worked hard to improve the general aviation community:*

*Airport Executive Partnership*

*Aviation Journalism*

*Excellence in Pilot Training*

*FAA Customer Service Excellence*

*ATP/NATA General Aviation Service Technician, sponsored by Aircraft*

*Technical Publishers*

*Distinguished Service Award*

*William A. "Bill" Ong Memorial Award*

## **Day 1 ABLC - Getting Down to Business**

### **Tuesday, March 4**

8:00 a.m. - 8:45 a.m.

Continental Breakfast

8:45 a.m. - 9:45 a.m.

Trends in the Airport /  
Tenant Relationship

9:45 a.m. - 10:45 a.m.

Meet the FAA Regulators

10:45 a.m. - 11:00 a.m.

Refreshment Break

11:00 a.m. - 11:45 a.m.

Digging Through Regulated Garbage

11:45 a.m. - 1:00 p.m.

Lunch and Annual Meeting of the  
Membership

1:15 p.m. - 2:15 p.m.

HR Compliance & ACA Checkup –  
Concurrent Session

1:15 p.m. - 2:15 p.m.

Executive-Level Discussion –  
Concurrent Session

2:15 p.m. - 2:30 p.m.

Refreshment Break

2:30 p.m. - 4:00 p.m.

What's Your Exit Strategy?

4:30 p.m. - 5:30 p.m.

Transportation to Hill

5:30 p.m. - 7:30 p.m.

Congressional Reception

7:30 p.m.

Transportation to Gaylord

## **Day 2 ABLC - A Capitol Experience for Aviation Business**

### **Wednesday, March 5**

7:15 a.m.

Transportation to Capitol Visitor's  
Center (CVC)

8:15 a.m. - 11:45 a.m.

Capitol Visitors Center (CVC) and U.S.  
Capitol Tour  
Members of Congress Fly-Ins

12:00 p.m.

Transportation to Gaylord National  
Resort and Convention Center