



NATA's "FBOs: Above and Beyond" initiative highlights the extraordinary services provided by our Fixed Base Operator (FBO) members. The association's goal is to provide a well-rounded perspective on the FBO industry, directly from those with first-hand experience.

Many years ago, we hired three or four high school students to work part time as line service technicians at IAD. We trained them to do everything except tow aircraft into or out of hangars. All of the JR. hires were the sons and daughters of customer corporate pilots that were based with us. After a few weeks, several parents stopped by and told us that they had never seen their kids so enthusiastic about anything. They all got caught up in something bigger than themselves and the energy that this industry generates. Today, all of these new hires are captains on a variety of corporate jets. – submitted by David F. Brinson, Avian Solutions, LLC

Read other stories and share your FBO experience(s) at www.nata.aero/aboveandbeyond.